## Message Text

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72 (45)

ACTION COME-00

INFO OCT-01 AF-10 IO-12 ADP-00 EB-11 RSR-01 RSC-01 CIAE-00

INR-10 NSAE-00 TRSE-00 OMB-01 CIEP-02 STR-08 /057 W

R 171224 Z APR 73
FM AMEMBASSY PRETORIA
TO SECSTATE WASHDC 7914
INFO USMISSION GENEVA VIA POUCH
AMCONSUL CAPE TOWN
AMCONSUL DURBAN
AMCONSUL JOHANNESBURG

CONFIDENTIAL PRETORIA 1235

C O R R E C T E D C O P Y FOR ADDED INFO ADDEE USMISSION GENEVA VIA POUCH

E. O. 11652: GDS TAGS: BFOL, SF

SUBJ: REDUCED RAILWAY TARIFFS FOR EXPORT GOODS

REF: STATE 065362

CAPE TOWN ALSO FOR EMBASSY

FOR COMMERCE

SUMMARY: RAILROAD TARIFF FIGURES FOR FERROCHROME AND FERROMANGANESE TRANSMITTED. SAG OFFICIAL EXPRESSED CONCERN ABOUT POSSIBLE PROGRAM OF DIRECT GOVERNMENT FUNDING TO PERMIT RAILWAYS TO OFFER REDUCED RATES FOR EXPORTS. END SUMMARY.

1. UNDER PRESENT SYSTEM, EXPORTER APPLIES TO SOUTH AFRICAN RAILWAYS (SAR) FOR TARIFF CONCESSION TO MAINTAIN INTERNATIONAL COMPETITIVE POSITION. SAR EVALUATES APPLICATION AND, IF APPROPRIATE, PROVIDES SUCH RELIEF IN RATES AS ITS COST STRUCTURE PERMITS. IF THIS REDUCTION INSUFFICIENT TO MAINTAIN COMPETITIVE POSITION, SAR SUBMITS APPLICATION ON BEHALF OF EXPORTER TO DEPARTMENT OF COMMERCE WHICH CAN PROVIDE SUBSIDY TO SAR CONFIDENTIAL

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PERMITTING FURTHER REDUCTION IN RATES.

- 2. SAR OFFICIAL TOLD EMBOFF THAT COMPREHENSIVE BOOK OF TARIFF RATES CURRENTLY UNDER PREPARATION AND WOULD NOT BE AVAILABLE FOR TWO OR THREE MONTHS. (EMBASSY WILL OBTAIN AND POUCH WHEN AVAILABLE.) OFFICIAL DOUBTED THAT INFORMATION CONCERNING SAR APPLICATIONS TO DEPARTMENT OF COMMERCE WOULD BE MADE PUBLIC BUT SAID THAT "A GOOD NUMBER" OF APPLICATIONS HAD BEEN SENT FORWARD SINCE PROGRAM ANNOUNCED.
- 3. CURRENT PUBLISHED TARIFFS FOR FERROCHROME AND FERROMANGANESE ALLOYS TO BE EXPORTED IS 93 CENTS PER 100 KG FOR PRETORIA-DURBAN PLUS 19 CENTS EXTRA IF CARRIED FROM FACTORY TO RAILROAD. EMBASSY UNABLE TO DETERMINE WHETHER CITED RATE BENEFITS FROM EITHER CONCESSION DESCRIBED PARA ONE.
- 4. FYI: DEPARTMENT OF COMMERCE OFFICIAL CONFIRMED CONFIDENTIALITY DEPARTMENT OF COMMERCE CONCESSIONS REQUESTED AND/ OR GRANTED. ON PERSONAL BASIS, HE SAID GATT LEGALITY OF PROGRAM PERHAPS QUESTIONABLE AND THAT QUESTION WOULD BE WHETHER THERE WAS ACTUAL TRANSFER OF FUNDS FROM COMMERCE TO SAR TO SUPPORT REDUCED RATES. END FYI.
- 5. BY WAY OF BACKGROUND, NEW PROGRAM BASED ON RECOMMENDATION OF REYNDERS COMMISSION REPORT, VOLUM II, PAGE 511. DISCUSSION OF THIS RECOMMENDATION GIVES FOLLOWING 1970/71 FIGURES WHICH MAY BE OF INTEREST: (IN MILLION RAND)

AMOUNT OF RATE REDUCTION

MINERALS AND ORES 4.09
ALLOYS AND BASE METALS 4.86

LOSS OF EXPORT TRAFFIC

MINERALS AND ORES MINUS 4.58
ALLOYS AND BASE METALS PLUS 4.29 (I. E. PROFIT)

( MINERALS AND ORES DESCRIBED AS MAINLY IRON AND MANGANESE ORE).

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NOTE BY OC/T: IO TREAT THIS COPY AS ORIGINAL.

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*** Current Handling Restrictions *** n/a
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<sup>\*\*\*</sup> Current Classification \*\*\* CONFIDENTIAL

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Disposition Remarks:
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Status: <DBA CORRECTED> jms 980122 Subject: REDUCED RAILWAY TARIFFS FOR

TAGS: BFOL, SF To: CAPE TOWN COME DURBAN GENEVA

**JOHANNESBURG** SECSTATE WASHDC

Type: TE

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